



NETWORK

WINTER 2010

VIRGINIA ASSOCIATION OF ASSESSING OFFICERS
The Quarterly Newsletter of Virginia's Assessment Professionals

City of Roanoke



Located midway between New York City and Atlanta within a 500-mile radius of over two-thirds of the nation's population, Roanoke is a community of charming tree-lined neighborhoods and arresting mountain views that make it feel less like a big city and more like home. It's this careful balance between the built and natural environment, the dynamic energy of the city's emerging technologies combined with its stunning beauty and exceptional amenities that makes Roanoke such an inviting community.

From its earliest settlement, the Roanoke area (at that time known as the Town of Big Lick) was recognized as a significant crossroads for north-south and east-west migration, a point not lost on east coast railroad executives looking for a strategic location to headquarter the newly merged Norfolk & Western Railway.

The Norfolk & Western was the product of multiple mergers spanning many decades, but the period following the Civil War was critical. After central Virginia native and railroad pioneer William Mahone helped form the Atlantic, Mississippi & Ohio Railroad, with its new line extending from Norfolk to Bristol, a private banking firm in Philadelphia purchased the AM&O, renamed it Norfolk & Western, and sought to consolidate it with the Shenandoah Valley Railroad.

Legend has it that Mahone made a dramatic midnight ride on horseback to address the meeting where a new headquarters was being discussed, and urged the men to choose the little crossroads town of Big Lick. Frederick J. Kimball, a partner in the firm that now owned the railroad, agreed, and would eventually suggest the new name of Roanoke in homage to the local river. The City of Roanoke was officially chosen as the railroad's southwest Virginia hub in 1882.

In addition to corporate operations, Norfolk & Western established the Roanoke Shops for building and maintaining rolling stock. The shops would go on to design and build the famed A-class, J-class, and Y6 locomotives, and establish N&W's reputation industrywide for its excellence in steam power.

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A Message from the President

A MESSAGE FROM VAAO PRESIDENT – SUSAN LOWER, SRA

I consider it both a pleasure and an honor to serve you. I am confident that the VAAO will have another successful year and I'm happy to report all committee assignments are complete. The first Board meeting is scheduled in Richmond at the Omni Hotel on December 2nd.

This year as President, I have three main goals:

Improve Communication
Promote Designations
Provide Quality Education Opportunities

Improve Communication

We have two major ways of communication: The Network and our VAAO website. Ryan Davis, Sam Davis, and John Yeatman make this possible for all of us. These folks deserve a BIG hand.

The Network is our tool for jurisdictions to participate by relaying information to our members. Ryan Davis and his team make this happen. I have assigned department heads by region to ensure regional representation. We need to humanize this and celebrate when people achieve accomplishments and recognize members who have received promotions, designations, retired, etc. I encourage you to use this tool and promote your office, your staff, and share your information with our members.

Our VAAO web site is a place where we can post educational and job information to download for our benefit. John Yeatman and Sam Davis handle this for us. John shared at our business meeting; the company we bought the website from is no longer in operation. Basically our website is running on a "wing and a prayer". We need to stabilize and secure our website for the future. Greg Daniels and I have some ideas for possible options and we need you to come to the December 2 board meeting to discuss this further.

One of my favorite quotes on communication is from George Bernard Shaw:

"The single biggest problem in communication is the illusion that it has taken place."

Promote Designations

Professional designations and state licensure provide you with the sustainability to have the upper hand in your appraisal profession. I believe designations set expectations. If your staff is designated and are state certified it can give your department the edge necessary to adequately survive in this market. Take an opportunity to meet with David Sanford and his PDP Advisory team! They will help you in professional development and strategies to move your staff forward in the 21st century.

Thomas Edison once said:

“Opportunity is missed by most people because it is dressed in overalls and looks like work.” Are you or your staff dressed in overalls? I know you are doing the work especially in this market and with budget cuts. Everyone is doing more for less! So promote designations in your office and get dressed up!

Provide Quality Education Opportunities

As always, it is an exciting time planning the education for the seminar and the conference this upcoming year. Meet Sharon Williams, Cookie Wall, and Terry Compton. Sharon and Terry attended the Virginia Beach conference and are planning your conference in Roanoke. We will be at the Hotel Roanoke in October 2011. Plan to attend! Our July seminar is being organized as well. Meet Angela Arnold and Becca Grenoble. These ladies need your help and your advice for quality education. Send them an e-mail or volunteer your time. We can make this happen, but only together as a team.

I could not close without mentioning some of the folks who were instrumental to me for achieving my professional goals.

1. My family for their support, my husband Roy, and my dad, who taught me about integrity and work ethics.
2. Mr. Dewey Robertson and Mr. Joe Durrer – who taught me appraisal fundamentals and best practices.
3. Several VAAO mentors – Will Claytor, Wendel Ingram, Billy Driver, Bill Tittle, Greg Daniels, Mary Deas, Elizabeth Craft, Bill Marchand, Tommy Rice and Janet Coldsmith, and some of those who have already passed – Joe Street, Pistol McMillian, and Mary Beth Lynch.

Again, thank you for this opportunity. Bill Cosby once said, ***“In order to succeed, your desire for success should be greater than your fear of failure.”*** I’ve put together a great team of committee members for next year and I know together we will succeed.

Sincerely,

Susan S. Lower

(Continued from Page 1)

The success of the railroad spurred the success of the town, which re-chartered itself as a city in 1884, and experienced such dramatic growth over the next several decades that it became known as “The Magic City.” With the advent of the Interstate highway system, both travel and shipping patterns changed, and the railroad dropped its passenger service to Roanoke around 1980.

A subsequent series of mergers led to the relocation of the headquarters of what was now Norfolk Southern Corp. to Norfolk. But the company built a new office building downtown, and is still one of the city’s major employers. The shops still function to build and repair rolling stock, and the rails remain busy hauling thousands of tons of freight.

Roanoke Today

The City of Roanoke is rich in history, community spirit, and natural beauty, with treasured national landmarks, engaging festivals and celebrations, natural beauty, award-winning cuisine, world-class artwork and performances, and an enjoyable lifestyle. A healthy economy and affordable cost of living are also part of Roanoke’s charm.

Roanoke’s revitalized downtown core is all big city bustle with an impressive array of arts, recreation, and cultural amenities as well as an aggressive economic strategy to ensure that the city continues to develop and attract high-tech and manufacturing businesses. Downtown living is also becoming popular, with private contractors renovating some of the city’s older buildings into lofts and apartments.

In addition to a surprisingly sophisticated city, there is an abundance of natural choices. Roanoke is the largest city on the Blue Ridge Parkway. The legendary Appalachian Trail is minutes away. And our Carvins Cove is the second largest municipal park in America. Roanoke’s outdoor offerings allow you to hike, bike, ride, drive, camp or just kick back. With 68 parks, five greenway trails, and our signature Mill Mountain Star, the Roanoke experience is something special.

Not just regionally, but on a national scale, Roanoke has been recognized for its innovation and outstanding quality of life. Honors include being selected by the National Civic League as an “All-America City” five times; being named a Leading Digital City by the Center for Digital Government’s nine times; and being listed by Partners for Livable Communities as one of “America’s Most Livable Cities.”

Roanoke has also been recognized statewide for its environmental stewardship, earning first place for the Virginia Municipal League’s 2009 Green Government Challenge, and Gold Awards from the Governor’s Environmental Excellence Awards for the city’s “Clean and Green Campaign” and “Carvins Cove Easement. And in 2010, Roanoke’s Clean and Green Campaign was recognized as the "Most Sustainable Community Program in Virginia" by the Virginia Sustainable Building Network.

To learn more about Roanoke, Virginia, please visit us on the web at www.roanokeva.gov

Employee News from Around the State

Virginia Beach

- Kimberly Hosier and Jason Renard were both promoted from Appraiser I to Appraiser II November 1.
- Valerie Walker just earned her Certified Residential Appraisal license from the Commonwealth of Virginia.
- George Barham was presented with his RES designation at the VAAO conference in Va. Beach.

City of Roanoke

- The City of Roanoke would like to welcome two new staff appraisers Bobby Byrd and Katelyn Compton.
- Bobby has a bachelor's degree in Business Administration from Averett University. He is a Certified Residential Appraiser and has worked in the fee industry in Warrenton, Va from 2003 through 2006. From there he moved to Roanoke and worked for VDOT as an acquisition specialist.
- Katelyn has a bachelor's degree in Economics from Virginia Tech. She previously was a realtor for Caldwell Banker in Blacksburg. She is a Real Estate Appraiser Trainee through the State of Virginia and she previously worked in an apprenticeship position under a Certified Real Estate Appraiser with Smith Appraisal, Inc.

Hampton

- Hampton's Office of the Assessor of Real Estate welcomes David Ivey as the newest Appraiser III. David previously worked for Cumberland County, North Carolina.

Salem

- Tom Lander, ASA has been appointed City Assessor of Salem. Tom has 30+ years of experience in Assessments in Roanoke City and the City of Salem. Tom is a Certified General Appraiser. He and his wife Patti reside in Roanoke County.
- Jennifer West joins the City of Salem appraisal staff as an Appraiser 1 after serving the office as the Real Estate Transfer Clerk since 2007.

Fairfax

- The following staff members were promoted to Senior Appraiser: Tom Godsman, Daniel Mould, Sean Murphy, Mark Roberts and Carol Steele.

Richmond

- Julio G. DelCorso, CAE retired in October. He had been with the Richmond staff for three years. In his 34 year career, he had worked for the Virginia Department of Taxation, Virginia Department of Professional and Occupational Regulation and was the Colonial Heights Assessor for 6 years.
- Nicolas G. Morris, Commercial Supervisor was hired as Director of the Property Tax Unit for the State of Virginia in November.
- David L. Patterson, Appraisal Supervisor, was awarded his RES designation in June and his CAE in November.



Wendel Ingram, Jr., ASA

- I have retired as Assessor for the City of Salem. My last day was November 10. Remind people that they can contact me in retirement at ingrambiz@verizon.net. I do plan to stay active in VAAO and IAAO in retirement.

- "Wendel is a true professional. He has always taken time to assist me with questions and help me develop my assessment skills. Wendel has provided leadership to VAAO over the years and his knowledge and friendship will be missed."~~Greg Daniels, Lynchburg
- Congratulations on your well deserved retirement. I am sure it was a challenging and rewarding career. Enjoy family and friends and don't forget your VAAO friends. ~~Jerald Banagan, Virginia Beach
- Wendel was a wonderful mentor for me - always taking the time to listen actively and give advice from experience. He ultimately allowed me to grow while shadowing me from behind and never letting me fail. I thank him for everything he has done for me personally, as well as all of the things he has done to grow our VAAO into the wonderful organization that it is today! Best of luck in all of your future endeavors Wendel, you will be missed!! ~~Jennifer, Hampton
- Congratulations Wendel! Enjoy the freedom and relaxation that I can only imagine. I now idolize you for this accomplishment!!!~~Ronald D. Agnor, Virginia Beach
- What a pleasure and honor it's been to know Mr. Salem, Mr Real Estate, Mr Ingram, the walking Assessor, for almost thirty years. During his assessment career, Wendel has worked tirelessly for VAAO, IAAO, and for the City of Salem. He's a true professional, a dependable ally, and one of the most organized people I know. On the personal side, Wendel a loyal friend, a generous individual, a terrific traveling companion, and a man of Christian faith. Thanks Wendel for enriching all of our lives. All the best in your retirement ~~Bruce Woodzell
- I will miss Wendell's thorough analysis and discussion of the many legislative issues that we have worked on over the years. He has a kind way of making known his opinion without diminishing others. He has an understanding of the nuances of assessments and of the legislative process which has been invaluable to our organization. ~ Janet Coldsmith



- On October 31, 2010, **Cynthia A. Smith-Page** (Cindy), retired from her position of Director of the City of Alexandria Department of Real Estate Assessments.
- Cindy came to the City as a summer intern in 1974. She received her Bachelor's degree from Bridgewater College and accepted a full time appraiser position with the City in 1975 and was the first female to be hired as an appraiser by any assessment office. Cindy's career path with the Department steered her first to the Deputy Director position in 1987; then on to the Director's chair from 2002 until 2010.
- Cindy is a past member of the Board of Directors for the Washington Metropolitan Area Chapter of the IAAO and a past president of the Washington DC Chapter of the ASA. She has served on the Board of Directors of the VAAO and is a past president of the Colorado CustomWare Users Group, a national software users group.

- "I have worked with Cindy for over 15 years defending challenges to real estate assessments. She is "one of a kind" not only a consummate professional -- intelligent, hard working, fair and has the added bonus of common sense. The Alexandria City Attorney Office wishes her well in her future endeavors." Karen Snow, City of Alexandria, Assistant City Attorney
- "It is often hard to describe the traits of a true professional but if I were to try, Cindy would be a best fit. Having known Cindy for all of her career and having had the pleasure to work with her directly in the City of Alexandria, I think I can say she will be truly missed. Her "can do" attitude and her persistence for excellence are rarely matched by her contemporaries. Good luck in retirement and enjoy." John Yeatman, former Deputy Director, City of Alexandria Real Estate Assessments
- "Cindy introduced me to the profession and has been kind enough to pass along her wisdom gained in a 35 year career, both as an appraiser and as a person. I wouldn't be where I am today without her kindness and perseverance." Ryan Davis, Director, City of Falls Church Assessment
- "Working with Cindy for the past seven years has been exciting, educational, and professionally beneficial to me as an IT manager. I found her tough, fair, and directive management style to be highly effective and I regularly benefited from the depth and breadth of her historical assessment experiences within the City." Curtis Ney, Division Chief, City of Alexandria Information Technology Services
- "I've worked with Cindy for over 4 years and am thoroughly impressed with her knowledge and understanding of the Realware CAMA system. As the chair of this users group, she was able to balance strategic development with realistic goals resulting in continuous product improvement for the entire user community." Tom Trobridge, Director, City of Alexandria Information Technology Services
- Cindy and I have grown up together in the assessment profession, having started our careers as summer data collectors while we were in college. Her knowledge of assessment administration, valuation, public relations, and local government workings has made her a trusted colleague and friend. She has worked with VAAO over the years to strengthen professionalism in the state.~ Janet Coldsmith



- Congratulations to Sam for the recognition from VAAO of his hard work and success. Sam would be the first to say that he is merely an average man that led a great team. His modesty is genuine. However, I have known Sam as a colleague and friend for many, many years, and I have seen his strong leadership in VAAO and IAAO. I have great respect for him and am privileged to call him my friend. ~ Lisa A. Hobart, ASA, PPS
- Sam always pushed to be on the leading edge in the assessment profession. I have benefited greatly both personally and professionally from our relationship. After working together for the last 16 years Sam will be missed in our office but he left us all better prepared to move forward. ~ Tom Little
- Good work, Sam. You turned around the assessment program in Henrico to make it one of the best in the Commonwealth. Your quiet leadership and style coupled with your technical knowledge and appraisal skills are to be admired. Enjoy your retirement and congrats on you award.~ John Yeatman, AAS
- "Congratulations Sam on your retirement. It has been such a pleasure working with you over the years. You are a true professional that will be missed in the Assessor's office." ~ Wendel Ingram
- Our friend Jewette Farley has often described the assessment profession as the "accidental" profession. Those of us who've had the good fortune of association and friendship with Sam can certainly be grateful for whatever accident brought him into our midst.~ Tommy Rice
- Sam Davis has been active in IAAO and VAAO serving on the IAAO Board of Directors and in many capacities for VAAO including President. He is a strong supporter of professional designations and has supported these programs through his words and actions. He has stayed active in the association after his presidency through working on the VAAO website. I will miss Sam's sense of humor and insight into the assessment administration and valuation issues. ~ Janet Coldsmith

VAAO SAVE THE DATES

December 2, 2010

Omni Hotel

Richmond, VA

10:00 am



July 13 – 15, 2011

Doubletree Hotel

**Charlottesville,
VA**



April 22, 2011

**Williamsburg
Marriott**

10:00 am



October 4 – 6, 2011

**Hotel Roanoke
Roanoke, VA**



GET TO KNOW YOUR VAAO OFFICERS



» **SUSAN SISSON LOWER, SRA**

- Susan has a bachelor of Business Administration degree with a major in Real Estate at East Tennessee State University in Johnson City, Tennessee. She began her career with the Appraisal Institute and working in fee appraising prior to coming to the City of Roanoke. In 1986, she began her career as an Appraiser I and continued to move upward in the chain of command until 2003 when she became the Director of Real Estate Valuation for the City of Roanoke. Susan has a long history of service in the Appraisal Institute and the VAAO where she has held numerous positions of leadership in both organizations. Here are some facts about Susan that you may or may not know:
- **Hometown** – Knoxville, TN
- **Job Title** – Director of Real Estate
- **Jurisdiction** – City of Roanoke
- **Marital Status** – 29 years to Roy Lower! He’s the greatest!
- **Children** – Brittany, 25, VT, LMU Medical School – Brandon, 22, VT – Aaron, 21, TN
- **Place of Birth** – Knoxville, TN
- **Education** – ETSU – Bachelor of Business Administration - major in Real Estate
- **Professional Designations** – SRA, Appraisal Institute

- **Organizations** – (service organizations) – First Baptist Church, Roanoke, VA,
- Board of Directors – YMCA, United Way
- **Pets** – Smokey (Chocolate Lab)
- **What is your idea of a perfect Day off?** Get up early, hike to the star (short trip) or Dragons Tooth or MacAfee’s Knob (long trip), eat picnic on top of the mountain, or bike Cades Cove in the Smokey Mountains and picnic by the river. Or a 3+ mile power walk in the morning and stay at the beach all day to read a good book.
- **If you could invite 3 famous people to dinner who might it be?** Do I have to cook? If so, I would have it catered but please bring – George Bush (and not W), George Clooney and Celine Dion! I want Celine to sing, George Bush to tell me REAL Washington stories and I just want to look at George Clooney!
- **Favorite Movies – This is a hard one for me... We love to go to movies and I have so many favorites! For musicals I’d say - Mamma Mia and Grease!** Here’s some of the ones I have and have seen over and over again: Peal Harbor – we got to watch them film some of this one, Oceans 11, 12, and 13, Bourne Supremacy – all of them, Brave Heart, Hitch, Wedding Crashers, Zorro, Pirates of the Caribbean, We Are Marshall, Night at the Museum, Christmas Vacation, Apollo 13, Big, You’ve got Mail, Indiana Jones, James Bond, Mr. and Mrs. Smith, The Proposal, Amelia, The Blind Side, Bounty Hunter, And my baseball movies – Field of Dreams, Bull Durham, and For Love of the Game!
- **Hobbies** – Hiking, biking, and the BEACH! My favorite beach is Hilton Head South Carolina or Naples in Florida!
- **Favorite Sport or Team** – Well, I love Tennessee Football, Go Big Orange! I’ve been going to those games since I was 2 years old! And, I have to say with 29 years of living in Roanoke and following Virginia Tech – I now like them too! Go Hokies – Except when they play each other ...then I have to root for Tennessee! Even though we lost bad last year! Did I mention I hate Lane Kiffin?
- **Guilty Pleasure** – eating Chocolate covered peanuts!
- **Favorite Restaurant** – Any good Mexican and my mom’s good ole’ southern cooking!
- **Favorite night on the town** – To dinner with my husband and a good movie!
- **Favorite television show** – You’ll laugh but I still love Mayberry and the Andy Griffin Show! You just can’t get better than Barney and Andy!
- **Dream Vacation** – A two week Mediterranean Cruise with my family! (Someday)
- **What song describes your life?** Wow this is a hard one – Proud to be an American by Lee Greenwood or Rocky Top Tennessee!
- **My hero is** – My dad and ALL those wonderful folks in armed forces serving for our freedom!
- **Of what achievements are you most proud of?** My family, my job and my staff!
- **Retirement Plans** – I’m not finished with what all I need to do in Roanoke yet? Who knows...
- **Stay tuned... next up is President Elect, Greg Daniels....**

**VAAO ANNUAL BUSINESS MEETING
HILTON HOTEL
VIRGINIA BEACH, VIRGINIA
NOVEMBER 5, 2010**

- Call to order by VAAO President Robert Willingham, ASA on November 5, 2010 at 8:03 AM.

- **In Attendance:**
- Voting Members:
- Past President Thomas Rice, CAE -Present
- President: Robert Willingham, ASA -Present
- President Elect: Susan Lower, SRA -Present
- 1st Vice President: Greg Daniels, CAE -Present
- 2nd Vice President: Larry Mackereth, CAE -Present
- Secretary: Bill Marchand -Present
- Treasurer: Ron Agnor -Present
- Director 1 Year: Catherine Brincefield -Present
- Director 1 Year: Lisa Neunlist -Absent
- Director 1 Year: Terry Yowell -Present
- Director 2 Years: Mary Deas -Present
- Director 2 Years: Dayle Gallaher -Present
- Director 2 Years: Don McKigney -Present

- **Invocation:** Deacon Brian Bergen provided the invocation

- **Pledge of Allegiance:** John Lockard – Absent

- President Willingham recognized Former IAAO Board Members Kim Lauffler, RES and Linda Cwiek

- **Secretary's Report:** Bill Marchand - Present
- After Secretary Marchand began reading the minutes from the previous board meeting Mr. Greg Daniels, CAE made a motion to dispense with the reading of the minutes from the July 15th, 2010 Board Meeting. The motion was seconded by Ms. Susan Lower, SRA. All voted in favor.

- Mr. Greg Daniels, CAE also made a motion to adopt the minutes from the July 15th, 2010 Summer Board Meeting. The motion was seconded by MS. Susan Lower, SRA. All voted in favor.

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Hilton Hotel, November 5, 2010
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- **Treasurer's Report:** Ron Agnor – Present
- The Association's total assets were \$131,302 as of November 5th, 2010. This total did not include income or expenses for the 2010 Annual Conference. The attached reports include the details for the Association's deposits, reserves, revenues, and expenditures. As of November 5th, 2010, income minus expenses equals \$1,169.48.
- Dues for 2010 have been paid by 899 Regular Members, 26 Retired Members and 34 Associate Members.
- This report does include the 2010 Educational Seminar in Charlottesville, although the account has not been audited. The Seminar is expected to net a loss of \$4,866.81.
- The report also includes the Hampton Roads Regional Seminar in which the VAAO sponsored IAAO Course 101 during the week of August 2-6, 2010. The course ended with a loss of \$1,096.36
- Second Vice President Larry Mackereth , CAE made a motion to accept the report as presented and was seconded by President Elect Susan Lower. All voted in favor.
- Budget is attached
- **Committee Reports:**
Reporting to the President Elect: Susan Lower, SRA
- **Education Committee:** Jennifer Stevenson – Absent
- The President-Elect complimented the Chair for a job well done. New Chairs Angela Arnold & Rebecca Grenoble were not present but will begin meetings in January.
- Report Attached
- **Audit & Finance Committee:** Billy Driver – Present
- The Committee Chair thanked the Board for the privilege of serving the VAAO. In addition, the chair thanked his committee members for their professional and detailed approach to the audit process.
- No Report
- **Annual Meeting 2011:** Terry Compton & Sharon Williams - Present
- The VAAO 63rd Annual Conference will be held in Roanoke at the Hotel Roanoke. Tentative dates are October 4th, 5th, 6th & 7th 2011. The Co-Chairs have their committee in place and will begin meeting in January.
- Report Attached

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- **Reporting to the First Vice President: Greg Daniels, CAE**
- **Arrangements Committee 2010:** Kim Smith & Janice Hudgins - Present
- The VAAO 62nd Annual Conference Co-Chairs recognized and thanked their committee members for a job well done. With special thanks going to the Wii Wii and KornHole experts. The golf outing is on and the golfers will leave from the hotel lobby as soon as it get above 32 degrees and the sun comes out.
- Verbal report

- **Membership Committee:** John Nelms, RES, SRA - Present
- John reported that he had processed six (6) new members, bringing the total to twelve (12) new members for the year. John reminded the membership that many new members are processed through annual billing, seminars, and attrition. Membership applications are down for 2010 compared to 2009.
- Report Attached

- **PDP Advisory Committee:** David Sanford, CAE - Present
- No Report

- **Personnel Committee:** Kathy Grizzle - Present
- The Salary Survey is complete and will be available on the Web Site. The Chair reported that the responses for the Salary Survey were poor and encouraged better participation next year.
- Verbal Report

- **Reporting to the Second Vice President: Larry Mackereth, CAE**
- **Awards Committee:** Billie Taylor - Present
- The awards are ready for presentation at the banquet.
- Verbal report

- **Resolutions Committee:** John Nelms, RES, SRA - Present
- A resolution commemorating Mr. Mastin (Buster) F. Osborne, Former Deputy Director of Real Estate Assessments for Fairfax County was introduced by John Yeatman, AAS and seconded by Treasurer Ron Agnor. Mr. Nelms also read the Richard Chandler resolution previously adopted.
- Resolution Attached

- **Manual Committee:** John Kiger – Present
- No Report

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- **Parliamentarian:** Thomas Rice, CAE - Present
- No Report
- **Historian:** Brian Bergen, MAI, SRA - Present
- No Report.
- **Chaplain:** Janice Nutter – Absent
- Brian Bergen, MAI, SRA, provided the invocation for The Board.
-
- **Flag Bearer/Sergeant-at-arms:** John Lockard – Absent

- **Ad Hoc Committee for One-Day Regional Seminars:** Kim Smith – Present

- Kim Smith hosted IAAO Course 101 in Virginia Beach. Larry Mackereth, CAE and Tammy Carroll hosted IAAO Course 102 in Manassas.
- Verbal Report.

- **Education Liaison:** Brian Bergen, MAI, SRA – Present

- Although The Annual Advanced Assessor’s School was cancelled this year, Mr. Bergen continues his planning for the school next year.
- Verbal Report

- **COR Liaison:** Terry Yowell, COR – Present

- Ms. Yowell thanked the VAAO and co-chairs Smith and Hudgins along with their committee for a job well done. She reported 80 attendees for their education session. The 2011 CRAV Annual Conference will be September 11th-13th at Smyth Mountain Lake. Ms. Yowell recognized COR Page Johnson from Fairfax City.
- Verbal Report.

- **Old Business:** No Old Business.
- **IAAO Representative:** Wendell Ingram, ASA – Present
- Mr . Ingram shared IAAO’s new membership promotion “2 (two) for \$200”.
- Verbal Report

- **New Business:** No New Business.
- A motion was made by Mary Deas to adjourn the meeting; it was seconded by Secretary Bill Marchand. All present voted in favor and the meeting was adjourned at 9:05 AM



INTERNATIONAL ASSOCIATION OF ASSESSING OFFICERS

314 W. 107th St • KANSAS CITY, MISSOURI 64108-1815
816/762-8100 • 800/616-4736 • FAX 816/701-8149 • WWW.IAAO.ORG
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November 12, 2010

Mr. Bob Willingham
Immediate Past President
Virginia Association of Assessing Officers
Albemarle County
401 McIntire Road, Room 243
Charlottesville, VA 22902

Dear Bob,

On behalf of the IAAO Executive Board and our guests I want to thank you and the Virginia Association of Assessing Officers for the very generous invitation to participate in your 62nd Annual Conference Installation of Officers Banquet. It was a delightful evening and everything from the music to the food was outstanding.

The VAAO has a long tradition of developing members who provide leadership to IAAO including presidents, executive board members and committee chairs and judging from the youth and excitement of your members attending the banquet that tradition will continue. We at IAAO greatly appreciate our relationship with the VAAO.

Again, thank you for a wonderful evening and allowing us to share your conference with you.

With kindest regards,

Bill Carroll
IAAO President

Cc: Susan Lower, SRA, VAAO President ✓
Janice Hudgins, VAAO Past President and Co-Chair Arrangements Committee
Kim Smith, Co-Chair Arrangements Committee
Bruce Wondzel
Wendell Ingram

VAAO



Virginia Association of Assessing Officers

RESOLUTION OF SYMPATHY

WHEREAS it is with deep regret that the members of the Virginia Association of Assessing Officers have learned of the death of Mastin (Buster) F. Osborne, and

WHEREAS Mastin (Buster) F. Osborne served the people of the Commonwealth of Virginia as a field assessor with the Department of Taxation and in 1956 became the Deputy Director of Real Estate Assessments for Fairfax County, a position he held until his retirement in 1982, and

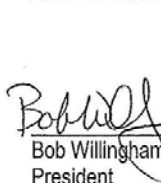
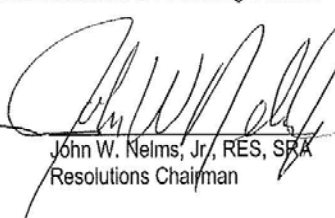

WHEREAS Mastin (Buster) F. Osborne was born 92 years ago in Grayson County, Virginia, served his country in World War II receiving numerous medals for valor and bravery, was graduated from Virginia Tech, and successfully pursued a career in real estate, and

WHEREAS Mastin (Buster) F. Osborne was active with the Virginia Association of Assessing Officers, was the 244th recipient of the CAE designation from the International Association of Assessing Officers which he joined in 1954, and remained active with both organizations throughout his career, and

WHEREAS Mastin (Buster) F. Osborne had an eclectic number of interests and actively and constantly gave his talent, time, expertise, and energy to his family, friends, and profession, and was most proud of preserving a stretch of the New River through his family farm with a conservation easement to insure enjoyment for future generations of Virginians. For this last unselfish deed he received an everlasting presence and remembrance for his benevolence.

NOW, THEREFORE, BE IT RESOLVED by the Virginia Association of Assessing Officers, that Mastin (Buster) F. Osborne be hereby recognized and commended for his service to the citizens of the Commonwealth and our Association and that the regret of the members regarding his passing be expressed by the adoption of this resolution, and that a copy hereof be forwarded to the family of our deceased friend and associate.

This resolution is adopted unanimously this 5th day of November, 2010 by the Officers and Board of Directors of the Virginia Association of Assessing Officers.

 Bob Willingham, ASA President	 John W. Nelms, Jr., RES, SRA Resolutions Chairman	 William Marchand Secretary
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